



ANNUAL REPORT  
16 – 17

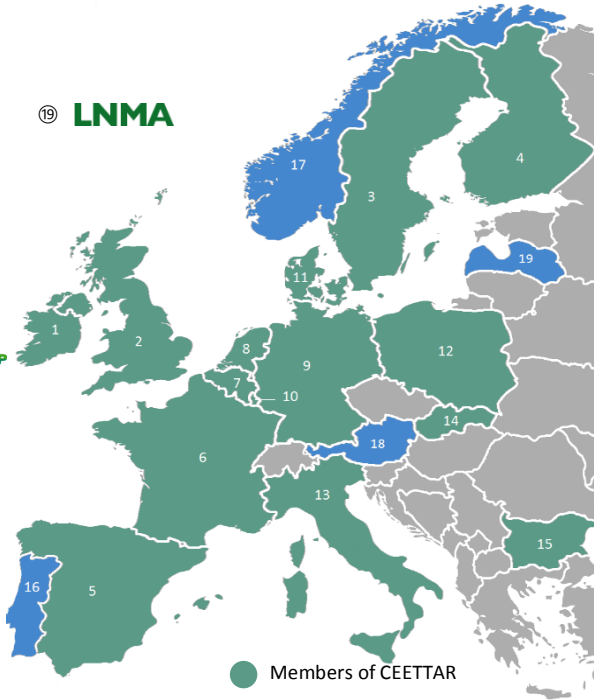
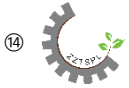
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FOREWORD BY  
THE PRESIDENT

Thanks to work of the previous members of the management committee the new chapter in CEETTAR activities, namely ensuring better visibility of the sector and better service for member associations, as set out in the strategy 2016-2020, is on good tracks. I would like to stress some positive developments.

Over the last few months, CEETTAR played an active role in the debates on technological evolution, its impact on markets and operations, and in discussions on regulatory developments. With some achievements calling for new actions.

Meanwhile, I have met many member associations. I believe cooperation be-

tween national organisations essential. It allows an exchange of information on very practical questions that are useful to the contractors. Moreover, there is no efficient representation, and therefore, no efficient lobby if the sector remains fragmented.

In parallel to these activities,

the machinery producers, CLIMMAR the dealers and EOS the saw mills associations, to name but a few. We certainly do not agree on all issues, but we share the common interest to promote economic vitality in rural areas in the European policies.

“ Without cooperation, there is no efficient representation ”

Cooperation is here too the guarantee to better advocate the interests of contractors at European level.

I am pleased to say also that CEETTAR efficiently spent some time and energy to expand its relationships with other EU organisations: we encountered and worked with COPA-COGECA representing the farmers, CEMA



PRESENTATION OF  
CEETTAR

## CEETTAR, AN ASSET FOR THE NATIONAL ASSOCIATIONS OF CONTRACTORS

The European Confederation of Agricultural, Rural and Forestry Contractors, established in 1961, represents about 150,000 companies and nearly 600,000 workers through the membership of 18 national organisations. It aims to represent the **interests of land-based contractors in Europe**. In 2014, the European Network of Forestry Entrepreneurs decided to merge with CEETTAR, resulting in a **stronger and more representative** single organisation representing land-based contractors at EU level.

CEETTAR aims to be a proactive force to benefit the contractors and the rural economy at European level.

Its objectives are to:

- **Represent & defend the professional interests in relation to the institutions of the EU** of national federations. CEETTAR is recognised as representative organisation for contractors towards the European Institutions.
- **Represent & defend the professional interests towards other private organisations** of national federations which are active at European level and beyond. CEETTAR has constructive relations with COPA-CEGOCA, CEMA, EFFAT, CEPF and EUSTAFOR...
- **Help organisations in the new Member States to fulfil national objectives** rapidly and under the best conditions through the know-how transfer developed by the CAP 50 years ago.



President

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MANAGEMENT OF  
CEETAR

# Land-based contractors

FACTS AND FIGURES



150 000  
Companies



6 billion euro/year  
Investment



600 000  
Direct employment



Competitiveness



Sustainability



Local jobs



Innovation



Public goods



Quality



## COMMON AGRICULTURAL POLICY (CAP)

CEETTAR joined at many occasions the debates on the future of the CAP which already started: participation in conferences, meetings with Commissioner Hogan, notes in the Civil Dialogue Groups, reply to the EU public consultation. The drafting of a **position paper on the CAP** to be adopted by the General Assembly is one the most important elements of CEETTAR's activities. It will be a key document in the discussions with the stakeholders at European level.

While the goal of the Commission is to summarise available evidence on the implementation of the CAP, CEETTAR's aim is to stress the shortcomings of the current policy as regards the economic and environmental objectives. In addition, considering the planned reduction of EU budget (consequences of Brexit), CEETTAR provided the Commission with some proposals for more efficient use of taxpayers money.

Thanks to the structured dialogue with the Commission, CEETTAR hopes to set land-based contractors at the heart of a modernised and simplified CAP, with policy options elaborated on a sound and reliable evidence basis. However, in order to achieve our longstanding goals, much work remains to be done until 2020.

## RURAL DEVELOPMENT PROGRAMS

CEETTAR actively promoted **the interests of the land-based contractors** of Europe in the elaboration of the new Cork Declaration on rural development, in September 2016.

**Sustainability and attractiveness of the rural areas:** it all starts and ends there. This implies the implementation of very diverse objectives: from modernising the infrastructures and the services, investing in the future generation, supporting business development, ensuring

THE YEAR IN REVIEW





income earning activities, dedicating more efforts to the environment, mainstreaming the identity of rural areas, to better targeting the objectives and simplifying the measures.

Land-based contractors are committed to the development of the area where they are operating in. Both attractiveness and sustainability of the rural areas are part of their daily concerns. **A better life in rural areas** is the right slogan: Investing to help the young generation stay, live and work is urgent.

The presence of CEETTAR in the conference was a positive signal showing that our efforts to explain the contribution of contractors to farming, forest and more generally to the rural economy were paying off.

## ABS ON TRACTORS

This certainly was one of the hottest topics for the year 2016 and will remain so in 2017. The Commission unveiled plans to oblige manufacturers to fit ABS on tractors with a design speed between 40 and 60 km/h. Since the beginning, CEETTAR monitored the developments very carefully. The topic was extensively discussed in the different internal meetings of CEETTAR and the secretariat discussed exchanged views with other stakeholders (CEMA and COPA-COGECA) before reacting to the Commission.

A first statement was communicated to the Commission in July 2016 and a reply to a consultation was sent in March 2017 (with complementary comments after the meeting of the SCMM of 28 March). In all documents, CEETTAR is insisting on the need to have data about the need to have mandatory ABS braking systems on tractors, the additional costs, the burden as regards the maintenance and finally the potential new risk with the combination tractor-trailer.

For many years, CEETTAR takes initiatives to shed more light on the role of contractors in the uptake of new technological developments in farming and forestry (as explained in the CAP section above). In 2016, besides the participation in EIP-AGRI activities through the submission of call for application to national organisations, CEETTAR increased significantly its co-operation with CEMA in order to support the promotion of innovation in the different institutions as well as the contractors' arguments.

In addition, taking into consideration the development of the H2020 activities, CEETTAR is participating in an application (COSMOS-Forestry) and promoting contractors in two projects (RECAP and SmartAkis).

Certainly, innovation and its consequences for the development of the EU economy (both in sectoral and geographical perspectives) remain one of the key arguments of contractors vis à vis EU institutions and stakeholders.



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## BIG DATA

Big Data steadily gained in importance in the activities of the secretariat. With the involvement of the Nordic region, CEETTAR shared on many occasions the analysis on the possible organisation of **the flow of data** and **ownership of this data** generated by the new machines. The recommendations and study elaborated by Koneyrittajät Litto for forestry contractors were translated and communicated to the member organisations. The objective of this action being to increase the knowledge of all the national organisations on this particular complex issue (both technically and legally speaking).

In addition, the secretariat and the management committee debated on this issue with other European stakeholders such as COPA-COGECA and CEMA. They met the representatives of the European Commission in order to expose the concerns of agricultural and forestry contractors. Both the industry and the Commission are clearly interested in actively using this kind of data although the legal framework is not set. In order to get the right regulation for contractors, a lot of work still need to be done.

## ILLEGAL WORK IN FOREST

On the occasion of the meeting of the expert group on EU Timber Regulation [EUTR] and Governance and Trade [FLEGT], which took place on Friday 30 September, CEETTAR was invited by the European Commission to contribute to the **debates on illegal work in the forests** in Europe.

Although variously prevalent in Europe, illegal work, primarily in manual activities, is present in most Member States as recalled a survey among CEETTAR members made in 2016. With very concrete consequences for both companies and for the industry: **unfair competition** between the companies, **risk to the occupational safety** of workers,

handicap for **the sector's image** and the prejudice of **sustainable forest management objectives**. Illegal work is therefore calling into question the timber trade criteria as established by Community legislation.

As a conclusion, CEETTAR invited the Commission and Member States to amend the EU Timber Regulation so that forestry contractors' activities are also taken into account while ensuring legality of timber put on the market and that the legality of their work are monitored and guaranteed.

## BIOMASS

CEETTAR and DM&E officially agreed on the first contract with national expert in order to jointly elaborate in 2017 a CEETTAR position paper on the sustainability of biomass within the clean energy package of the EU.

The main lines of the document have been discussed in the other national experts during a meeting of the standing committee on forestry and will be approved by them; while supporting the goal of improving the sustainability of biomass, experts from the member organisations consider that the European policy:

- Should adopt a risk-based approach to demonstrate sustainability, for woody biomass for renewable energy;
- Should aim at minimising risks of unsustainable sourcing of woody biomass, referring to existing national and EU legislation, regulatory instruments and mechanisms;
- Should, as a priority, not impose regulatory burdens or additional bureaucracy on the forest sector.



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## ENERGY TAXATION DIRECTIVE

The European Commission is assessing the Energy Taxation Directive and its implementation in the different sectors and countries. This could lead to a modification of this regulation, including the exemptions for agriculture and forestry.

Thanks to its status as an interested stakeholder, CEETTAR has been contacted by the consultant that is conducting the study. We held a meeting with them in April 2017 in order to obtain more details on what the objectives of the Commission are and to prepare the appropriate actions. -

To ensure that we provide the Commission with the latest and most relevant data, and thus protect our interests in the best possible way, the Secretariat has been collecting data among our members through a new **internal survey** with special stress on forestry contractors (that were outside the scope of the last survey in 2013) and has disseminated the online survey of the consultant through their network.

As it will do with the ABS dossier, the secretariat will follow this process very closely.

## STRATEGIC AGENDA 2016-2020

In 2016, CEETTAR debated and adopted a strategy for the years 2016-2020. The document proposed a **vision and goals** as well as **ways to achieve them**.

Today, “our mission is to be a **respected/desirable linking pin** between contractors and decision makers and between contractors in European countries fostering their co-operation and exchange of information and best practices.” In 2020, “CEETTAR should be known as a desirable “**home**” and **platform** for co-operation for all European associations in agriculture, forestry and rural contracting. It should be a **respected partner** and **lobbying organisation** having representation in all relevant bodies affecting political decision-making in Europe.”

Ambitions were set and an implementation scenario adopted: additional staff, work with national experts, with financial feasibility as red line (“no money, no actions” principle).

## NEW WORK ORGANISATION

2016-2017 is the period of comprehensive update of the work methodology for the organisations. A **renewed Management Committee** with new members with a portfolio (Agri, Rural, Forestry, Finance, Big Data) was elected at the end of 2015 and is now fully operational.

- Creation of **three standing committees** which are almost all developing at a fast pace.
- Cooperation and support to **CEETTAR Experts** in Commission expert group.
- Creation of **Experts’ contracts** with members to work on topical issues and allow CEETTAR to release **position papers** on the variety of topics that so far resulted impossible. First topic is the sustainability of biomass (SC Forestry).



THE YEAR IN REVIEW

## EXPERT GROUPS OF THE EUROPEAN COMMISSION

Since the General Assembly of June 2016, the Commission has held **ten meetings of the expert groups** in which CEETTAR is actively represented. The secretariat supported the activities of five national experts and took itself part in a number of meetings.

As a reminder, CEETTAR is present in the civil dialogue groups on CAP, on Rural Development and on Forestry and Cork and the Assembly of Rural Networks of DG Agri; in the expert group on Forest Based Industries, the working group on Agricultural Tractors and Machinery Directive Working Group of DG Grow; in the Stakeholders' Group on European Structural and Investment Funds.

The presence in these consultative bodies is important for there are platforms where EU officials can be informed of the concerns of contractors and where CEETTAR can create direct contacts with other stakeholders and EU officials.

Last year, CEETTAR notably developed arguments on financing of CAP, illegal work in forest, ABS on tractors, renewal of regional rural developments programs, leading to achievements exposed in the section "the year in review".

The **support given to the experts is both administrative** (preparation of contacts, enrolment, disseminating information) **and political** (drafting of notes, collecting data on recent EU developments).





**2016**

JAN 27	Brussels	Management Committee
MAR	For information	Regional meeting of Nordic members
APR 19	Brussels	Standing Committee on Mobile Machinery
MAY 10	Brussels	Management Committee
MAY 19	Brussels	Standing Committee on Rural Activities
JUN 15	- JUN 16	France (Forexpo) Standing Committee on Forestry
JUN 30	- JUN 01	Nijkerk General Assembly of 1st semester
OCT 25	Brussels	Management Committee
OCT 27	Brussels	Standing Committee on Mobile Machinery
NOV 17	Brussels	Standing Committee on Forestry
NOV 22	Brussels	Standing Committee on Rural Activities
DEC 8	- DEC 09	Bremen General Assembly of 2nd semester

**2017**

JAN 10	Suthfeld	Exchange between Member organisations' directors
FEB 08	Brussels	Standing Committee Rural Activities
FEB 09	Brussels	Management Committee
MAR 28	Brussels	Standing Committee on Mobile Machinery
MAR 29	Brussels	Standing Committee on Forestry

## UPCOMING MEETINGS

MAY 17	Brussels	Management Committee
JUN 28	Hämeenlinna	Exchange between Member organisations' directors
JUN 28 - JUNE 29	Hämeenlinna	General Assembly of 1st semester
Date to be confirmed	Brussels	Standing Committee Mobile Machinery
Date to be confirmed	Brussels	Management Committee
Date to be confirmed	Brussels	Standing Committee Rural Activities
OCT 03	Brussels	Standing Committee Forest
Date to be confirmed	Brussels	Management Committee
DEC 13	Peterborough	Exchange between Member organisations' directors
DEC 14	Peterborough	General Assembly of 2nd semester

LIST OF MEETINGS

Since June 2016, the Standing Committee met twice: on 27 October 2016 and on 28 March 2017.


There is an obvious demand for more cooperation between the member associations themselves and between the member organisations and the secretariat on issues related to this field of work. This can be concluded by the level of participation shown: half of the member organisations participated to at least one of these meetings as well as by the level of commitment of the organisation.

The main topics discussed since last year are:

- Policy developments regarding the proposal of the commission for the mandatory **fitment of ABS on tractors** designed for the speed between 40 & 60 km/h;
- Impact assessment on **road circulation of mobile machinery**;
- Exchange of information or **rules applicable to the mobile machinery** at national level;
- **Update of activities** of the working group on agricultural tractors and the Machinery directive working group;
- Efficient use of **new technologies**.

We received various **guest speakers** from machinery manufacturers (CEMA), dealers (CLIMMAR), standardisation (SBS), WA (consulting firm).





Established on the previous Working Group Forestry and on the activities of ENFE, the Standing Committee on Forestry is benefiting from a longstanding commitment of the national experts to work at EU level as well as maintaining direct contacts between each other. The secretariat is pleased to see that the information flow is not only vertical (through “Brussels”) but also horizontal.

The standing committee held meetings in November 2016 and in March 2017 in Brussels, a total of 9 member organisations took part. The topics addressed are of a diverse nature:

- **Sustainability of biomass and forest management** – producing a draft position paper;
- **Illegal work** – a survey was made and presented to the European Commission and the member states of the Committee;
- **Big data and ownership of data** – discussions influence CEETTAR’s work on this topic;
- **Forest certification** – Swedish model has been presented in Mimizan, separate Contractor certification interests many;
- **Wood measurement** – exchange of views and situations;
- **Coated Fine Paper** – CEETTAR supported the demand for Trade Defence Measures against Chinese imports to ensure customers for European wood;
- The **questionnaire on forestry contractors**, made at the beginning of 2016 was updated and led to a synthesis which has been disseminated in the national organisations and to the European institutions;
- We received **guest speakers** from the European Sawmill Association and EUSTAFOR.

In addition, CEETTAR has been actively working on contacting new national organisations : LNMA from Latvia, ANEFA from Portugal and AVIH from the Netherlands have regularly been participating in the meetings and have been cooperating with CEETTAR.

The organisation of the activities of the Standing Committee on Rural Activities proved to be a bit more complicated with the postponement of the meeting. Originally planned to be held in October, it took place on 8 February.

The level of commitment of the member organisations is also lower than in the two other standing committees. Only five countries participated in the first meeting in March 2016 and February 2017. We can interpret it by the fact that not all the organisations are actively representing the rural contractors and secondly because the concept of rural works differs greatly from one country to another.

The first priority of the standing committee has been to define the **definition of rural activities** and to draft a list of the most **prominent forms of rural works**. Based on these two elements, the standing committee is now working on strategies and goals for the activities.

In addition to the exchange of views on the national developments, the participants also had a discussion on legislative developments regarding **technical issues** (road safety, free provision services, certification of services...) and **innovation** (Commission study on drones...). The representative in the CDG Rural Development and the secretariat kept the committee informed of the latest development of the CDG.

Considering the wide scope of this branch, CEETTAR is willing to establish contacts with other European stakeholders such as:

- CECE (manufacturers of machinery),
- ELCA (landscaping),
- representation of the local authorities, and
- RED (the rural network).



OVERVIEW  
ACTIVITIES:  
STANDING  
COMMITTEE ON  
RURAL ACTIVITIES

2016 was focused on the organisational development of CEETTAR, following the merger with ENFE. In 2017, communication takes back an important place in the activities.

## LEAFLET

We decided to make a compact leaflet that puts the added value of contractors for agriculture, forests and rural areas in the spotlight. We will distribute the leaflet on conferences and exhibitions, and of course it will be at the disposal of our members as well. This way contractors won't be out of sight in Brussels and abroad

## SECOND EUROPEAN PANORAMA

After the success of the first Panorama, the second edition is on its way! We aim to have it finished in November and hope you will enjoy reading about agricultural, rural and forestry contractors of many European countries. The first edition of the Panorama proved to be an excellent tool to explain the real place of land-based contractors in Europe. In order to be more persuasive, the new edition will include more economic figures and more political statements.

## BULLETINS

To keep CEETTAR members updated we send out several newsletters a year, all of them can be found on our website when logging in to the member area. In our bulletins we give the floor to the members who keep everyone updated on their achievements and on recent national trends.



European Panorama  
of the agricultural, rural and forestry contractors



## RECRUITMENT

CEETTAR is expanding and the scope of activities is widening. Consequently the work load is increasing. The Management Committee proposed and the General Assembly adopted the decision to add a staff member in the Secretariat, in order to assure that the

## THREE TRAINEES



This year the office was quite a crowded place! The director was surrounded by three trainees for a period of four months.

Manon Dupont was the first trainee to become a part of the CEETTAR-family in February. As a language-student she assisted Eric as assistant and handled all Dutch, English, French and Spanish translations.

level of work remains great. Veronique Luyten will be the right hand of Eric Drésin, and will assist and support him wherever she can. Veronique will strengthen the Secretariat starting from October first and looks to help CEETTAR and each of its members.

She demonstrated additional talents (such as organisational and drafting skills) that the secretariat was happy to stimulate!

Few weeks, later Kacper Kustra arrived from the University of Life Sciences in Lublin (Poland), he carried out a comparative study of the costs of services amongst agricultural contractors of European countries. The result was circulated in May.

In April, Josep Garcia Sole, Master Student in European Economics, joined the team. He performed an economic analysis on the sector, that will be used in the second Panorama.



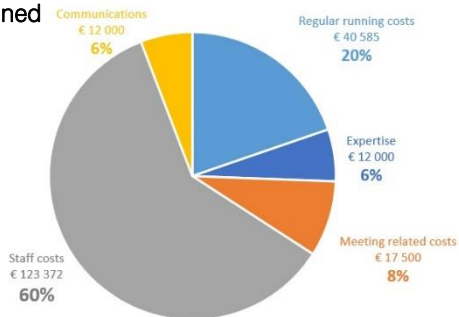
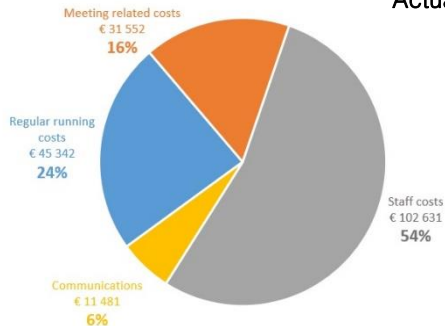
OTHER  
INFORMATION

2016

2017

Actual

Planned



	2016	2017
<b>Income</b>	<b>€ 200 110,19</b>	<b>€ 194 603,38</b>
Membership fees	€ 178 500,00	€ 175 500,00
EMSA	€ 3 000,00	€ 3 000,00
EMU	€ 15 225,00	€ 15 453,38
Recovery	€ 3 385,19	€ 650,00
<b>Cost</b>	<b>€ 191 007,58</b>	<b>€ 205 457,36</b>
<b>Balance</b>	<b>€ 9 102,61</b>	<b>€ - 10 853,98</b>
<b>Reserves</b>	<b>€ 106 657,41</b>	<b>€ 95 803,43</b>

FINANCES



## BY CEMA

Europe's manufactures of farm machinery united under the umbrella of CEMA and the agricultural contractors represented in CEETTAR naturally share a number of common interests such as:

- pushing forward the boundaries of innovation in farming and farm machinery;
- setting adequate rules for agricultural machinery in Europe; and
- helping to boost the sustainability, competitiveness and economic vitality of agriculture and rural areas in the EU.

CEMA is therefore pleased to see that the long-standing, fruitful cooperation between both associations has further deepened during the past months. And with Precision Farming, digital technologies and intelligent farm machines set to transform farm practices in hitherto unknown depth and speed, the need and value of such a close and regular exchange between producers of farm machinery and agricultural contractors has probably never been bigger. As such, we look forward to many new joint activities and initiatives in the future!

## BY COPA

Copa and Cogeca see many opportunities from collaborating with CEETTAR as we both share the same vision in ensuring a dynamic rural economy at European level. In the last 12 months, we have coordinated our position in several areas, such as narrow tractors, the availability of anti-lock braking systems for agricultural and forestry vehicles with a maximum design speed between 40 km/h and 60km/h.

## ASSESSMENT





We also see great potential in ensuring that rural areas across the EU have the right infrastructures in place with access to broadband so that farmers and cooperatives and other Small and Medium Sized enterprises (SMEs), such as contractors, can benefit from digital technology and big data which will enable them to produce more efficiently and sustainably.

Farmers and their agri-cooperatives are already investing and applying innovative technological and digital solutions to keep their business competitive and sustainable to better manage natural resources, to deliver public goods and services, to adapt to the various challenges and to respond to societal demands. We believe that an inclusive approach is fundamental to overcome the digital divide between rural and urban areas. I am convinced that the use of technology combined with digital transformation can help farmers and agri-cooperatives and agri service providers, such as contractors, to step into the future of farming, achieve ambitious targets and respond to dynamic markets. But only with a strong Common Agricultural Policy (CAP) budget and increased support from other EU funds, will farmers and rural areas be able to better respond to the challenges that face them.

Copa and Cogeca represent the united voice of farmers and agri-cooperatives in the EU. Together, we ensure that EU agriculture is sustainable, innovative and competitive, guaranteeing food security to half a billion people throughout Europe. Copa represents over 23 million farmers and their family members whilst Cogeca represents the interests of 22,000 agricultural cooperatives. We have almost 70 member organisations from the EU member states.

The European Organisation of the Sawmill Industry (EOS) represents the interests about 35 000 sawmills in 13 countries across Europe, manufacturing a wide range of wood products, represent 80% of the total European sawn wood output and a turnover of almost € 37 billion, creating over 259 000 job opportunities annually in the EU.

In an evolving green economy, the European sawmill industry can be defined as the backbone of the bio-economy: residues from sawmill processes are converted into a range of wood-based products; timber in construction represent the solution to challenges such as sustainable urban development and consumption... Certainly, EOS and CEETTAR can work together in bringing the positive message of enhancing the use of wood products.

The European Sawmill Industries also support the increased use of wood products in climate mitigation, as it represents a sustainable alternative to fossil-fuel intensive materials. Moving towards a low-carbon circular economy requires alternatives for fossil raw materials and energy. Sustainable use of biomass, such as wood, is definitely one of the solutions. “Wood as tool for tackling climate change” should be the common message of EOS and CEETTAR.

Wood processing industries are unavoidably linked to the sustainable management of forests. Therefore EOS strongly condemns any illegal logging practice. Together with CEETTAR, EOS hopes to put an end to the sale of wood product from illegally harvested and imported timber in Europe.



## BEYOND EUROPE



In November 2015, I took a trip to Europe and I was offered a place around the CEETTAR-table. Filled with good memories, I still look back on the trip where I felt myself as a colleague of each of you.

During the event we shared our views on the sector, not only the problems were tackled but also the progress that had been made by professionalized agriculture in the hands of agricultural mechanization companies in each of our countries.

I believe that we also have the responsibility to make known in all levels of business and government the strategic importance of our sector so that agriculture and forestry increase the standards of quality and quantity that the world requires.

In this way it is essential to connect with colleagues (and their entities) from other countries and even from other continents, and where there were none, we should be the initiators and diffusers of agricultural professionalization from mechanized services for rapid and sustainable rural development.

Attached to these lines is [a simple presentation](#) of the Enterprises of Agricultural Mechanization in Argentina, their participation in the agriculture and its entities.

Receive my cordial greetings from Argentina,

A handwritten signature in blue ink, appearing to read 'Ricardo E. Garbers'. The signature is stylized and fluid, with a large initial 'R'.

Ricardo E. Garbers

Dirección Técnica Económica

FACMA (Argentine Federation of Agricultural Machinery Contractors)

[www.facma.com.ar](http://www.facma.com.ar)

CEETTAR Secretariat is also responsible for the management of EMSA.

EMSA (European Mobile Seed Association) is an association of agricultural contractors involved in the processing of farm-saved seed. Farm-saved seed is used widely and traditionally throughout the EU and is an important part of the EU agricultural market.

In 2010 a planned revision of the European Regulation on Plant Breeders' rights (Regulation 2100/94) was tabled, EMSA was created in the same year in the interest of reacting to this revision. At long last, the Commission decided not to open the box

of Pandora and opted not to change the existing legislation.

EMSA, though having limited resources, continued to exist and pursue its objectives:

- Regroup European seed cleaners
- Create a virtuous spiral
- Defence of farm-saved seed

Today, EMSA has been able to make cooperation, meetings and exchanges of views between processors and small farmers of several countries; Belgium, Finland, Denmark, Italy, Poland, United Kingdom, Ireland and Spain

are stating their involvement. In addition, thanks to its presence in Brussels, the mobile seed processors are, step by step, taking part in more complex legal and policy developments.

In 2016, EMSA had to tackle many challenges within the current administrative and financial framework:

- Improve its representativeness
- React to EU assessment of New Breeding Techniques
- Inform the members on collection of plant breeders fees system.

[www.facebook.com/emsaseed](http://www.facebook.com/emsaseed)





Europäische Metall-Union  
European Metal Union  
Union Européenne du Metal



EMU

CEETTAR has a working agreement with EMU (European Metal Union) which implies that the secretariat of CEETTAR also handles the secretariat of EMU.

EMU was founded in 1954 as IMU and started playing on the European plan in 1993, today EMU has eight members in seven countries, respectively Austria, Belgium, Denmark, Germany, Hungary, Netherlands and Switzerland.

EMU is active in many sectors: mechanical engineering, vehicle assembly, shipbuilding, metallic constructions, lock and safety engineering, metal design, welding, drilling...

EMU has many objectives:

- Exchange knowledge and experience
- Create transparency of job profiles and qualifications to make them comparable on European level and to develop
- Promote metalworking occupations to attract young people and apprentices

Look after the interests of its members as to rules and regulations, certification, subvention, labour law issues, etc.

Challenges for the future:

- Active lobbying in Brussels
- Development of European professional formation
- Participation in the European Social Dialogue
- Active involvement in European standardisation and legislation
- Widen the representativeness by prospecting new members

[www.emu-sme.eu](http://www.emu-sme.eu)



AFTERWORD BY  
THE DIRECTOR

CEETTAR certainly is a small organisation, compared to other stakeholders of the agricultural sector at European level. However, the organisation and its member associations are increasingly committed and reactive to the European developments. Many are the policies with technical, economical and legal consequences that are directly impacting contractors.

Standing still was and is therefore no option. In a five-year period, membership in CEETTAR went from 11 to 20 member organisations from 16 European countries. While in 2012, CEETTAR was merely focus-

ing on agricultural contractors, the organisation is now clearly respecting

The adoption of the Strategic Agenda for 2016-2020 shows that the organisation

“  
Evolving for contractors' benefit  
”

the diversity of the activities of the contractors in fields, on the countryside, for the local community and in the forests.

CEETTAR tries as much as possible to reflect this diversity with the permanent development of activities in the three branches of the industry, and with the regular publications of documents, opinions, position papers.

plans to keep on developing.

We hope that you found a taste of this evolution in the current annual report, the work of Manon Dupont, who made this remarkable work during her trainee in Spring. This had to be said too!



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